

# Darda

*Driven by Quality, Powered by Ideation*



# Who we are



An ISO 9001:2015 Certified

At Darda Advisors LLP , we are dedicated to provide curated and client specific solutions through well-thought strategies in addition to helping them solve complex problems pertaining to tax and regulatory matters. Founded in 2019, by a crew of experts all of whom are former Big Four's professionals with extensive consulting experience in the field. We offer a wide range of services and cater clients spread across the Globe.

Our approach is to bring together global standards and practices, that are developed and customized to meet our client's needs by collaborating international business practices with India's market knowledge, laws, regulations and practices. Darda Advisors LLP in its endeavour towards Quality Management System (QMS) has been certified for ISO 9001: 2015.

The team at Darda Advisors LLP has deep industry experience across virtually all sectors including Automobile & Ancillary, Energy & Resources, Education, Financial Services, IT & ITES, Manufacturing & Real Estate, Pharma, Life Sciences & Healthcare, Transport, Hospitality, Trading, MSMEs and Start- ups.

Currently, Darda Advisors LLP operates from Hyderabad, Chennai, NCR (Gurugram) and Bhilwara in India.

# DA's Service Approach



# What we do

 Invest India Services

Invest India Study

Inception and incorporation related

Incentives, subsidies and grants services

Start-up India and MSME Services

 Indirect Tax Services

GST & Advisory services

Tax Technology

Representation and Litigation Support & Corporate Training

SEZ & EOU/STP Services

Customs and International Trade

Foreign Trade Policy

GCC VAT

 Other Services

Corporate Secretarial Services

Certification and Attestation Services

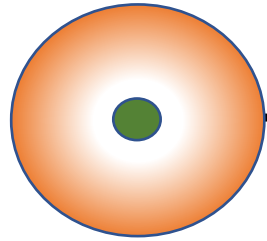
Corporate and International Tax Services

Financial Advisory Services

Accounting Advisory Services

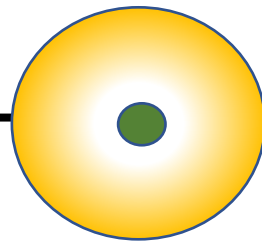
RBI Services

# Invest India Services



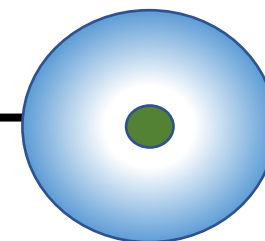
## Invest India Study

- Type of Legal Structure
- Nature of unit based on direct and indirect tax savings and impact
- Investment Flow structure
- Relevant Tax Policies in India and how to leverage the optimum benefits
- Central Incentives, State incentives where the organization is willing to invest
- Registrations and compliances in India



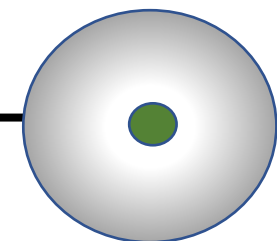
## Inception and Incorporation related

- Incorporation of various types of companies/LLP
- Registration under other legislations
- Periodical Compliance management in relation to various laws
- Preparation of Statutory records and registers
- Advisory and litigation support in relevant Tax and Regulatory matters



## Incentives, subsidies and grants services

- Evaluating various Central and State industrial policy and suggest optimal benefits availability
- Assist in consultation and negotiation of MoU with State Government
- Designing system and assistance, preparing, filing and follow up refund/disbursement claim as per statutory requirement

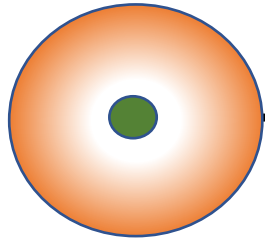


## Start-up and MSME Services

- Registration with Start-up India and Udyog Aadhaar (MSME)
- Obtaining Pro-bono services
- Assistance in obtaining Central and State Government incentives for Start-ups and MSME

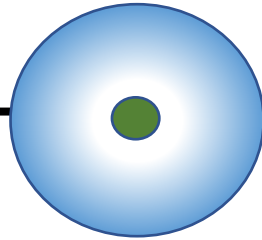
# Indirect Taxes Services

## GST Services



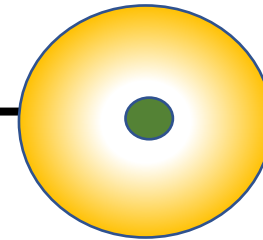
### Compliance and internal system support

- Registration/Amendment of registration
- Workshops – Session/Seminar for Corporate Parks/Clients
- Periodical Compliance Support on all India basis (Offline or through ASP)
- Single point contact (SPOC) for tax payments, filing of returns and assessments/ audits
- Annual Returns and GST Audit Support



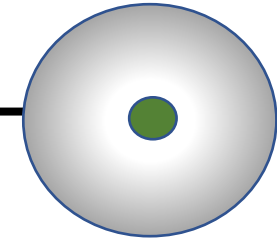
### Due Diligence / Diagnostic Review / Audit Service

- Diagnostic/Health check/Audit of GST compliance
- Due Diligence
- Compliance review from Auditor perspective
- GST review – Pre-Department Audit
- Transaction/Customized and specific Area Review
- Transfer Pricing Study from GST perspective



### Refund/rebate services

- Export/SEZ supplies refund/rebate
- Inverted duty structure refund
- Balance in Electronic Cash ledger refund
- Advance tax deposited by CTP (Casual Tax Person) or NRTP (Non resident Taxable Person)

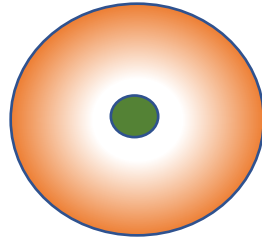


### Tax Technology

- Periodical GST compliances assistance through GST tool
- E-Invoicing implementation support through various mode such as GSP, offline, API and Web based
- E-Way bill compliance
- Periodical reconciliation under GST among returns, books of account and vice versa

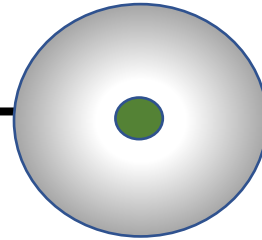
# Indirect Taxes Services

## Advisory, Representation & Litigation support and Corporate training Services



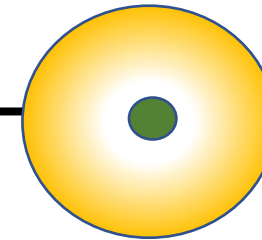
### Advisory Services

- Advisory services under GST, Customs, Foreign Trade Policy (and under erstwhile Central Excise, Service Tax and VAT)
- Cross-border transactions of goods and services
- New/Inbound investment advice:
- Structured tax planning
- Assistance in obtaining Advance Rulings on complex issues
- On-call advisory support



### Representation and Litigation support

- Advocacy to Government/GST Council/CBIC/Tax Bodies on sector specific or industry issue
- Drafting of application/replies/appeal and representation before various authorities including Settlement Commission, Special Valuation Branch, Audit /Investigation department of CG and SG
- Briefing Senior Counsel on need basis

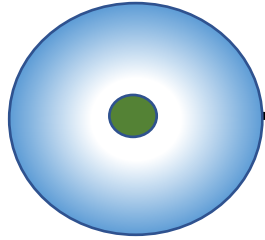


### Corporate Training

- Basic concepts and compliance training for initial set up for new corporate entities
- Management development program for middle and senior management, professionals on identified area
- Customized training program for Central and State Government, PSU, Educational institutions, Private and listed entities, professional and others

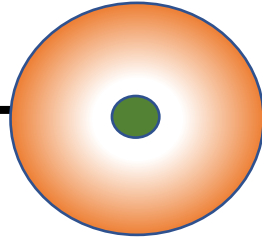
# Indirect Taxes Services

## SEZ & EOU/STP Services



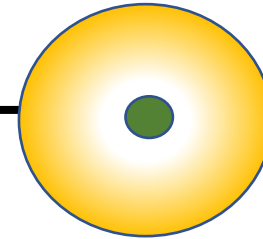
### SEZ Developer/Co-developer/Units

- SEZ In Principal Approvals
- SEZ Formal Approvals
- Demarcation of area into Processing and Non-processing
- Expansion and reduction of area of SEZ
- Approval of authorized operation
- Approval of List of material and list of services
- Denotification and Exit from SEZ support
- Bond cum Legal Undertaking support and other inception of SEZ unit related support



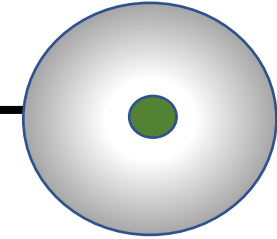
### SEZ Management Services

- Periodical SEZ review
- Scrap and wastage removal approval
- Compliances management and record keeping on a day to day basis
- SOFTEX preparation and submissions through SEZ Online
- APR (Annual Performance Report) preparation and submission through SEZ Online
- Preparation assistance of Periodic reports like MPR, QPR, HPR, Six Monthly material utilization reports



### SEZ Online Services

- Online registration of ID and New unit Approval in SEZ online
- Regularization of existing SEZ Units /Developers
- Updation of Bond Cum Legal Undertaking
- Preparation of Bill of Entries online for material procurement for authorized operation
- Bill of Export preparation
- Shipping bill preparation
- Temporary removal Challan preparation
- DTA sale document creation and processing



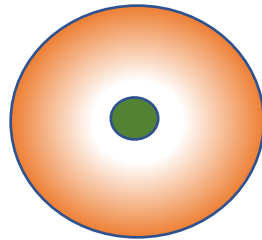
### EOU/STP services

- EOU/STP unit approval
- Debonding of goods approval and assistance
- Partial/Complete Exit from EOU/STP support
- Periodical EOU/STP review
- Compliances management and record keeping on a day to day basis
- SOFTEX preparation and submissions for IT/ITES
- APR preparation and submission
- Periodic reports preparation assistance like MPR, QPR, HPR



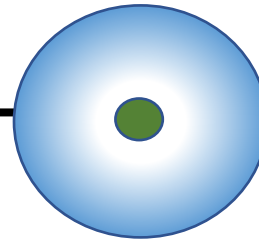
# Indirect Taxes Services

## Customs, Foreign Trade Policy and GCC VAT Services



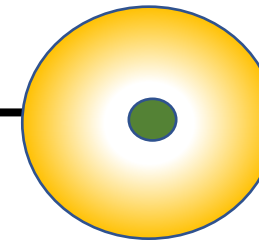
### Customs and International Trade

- Diagnostic Review from Customs perspective
- Customs and Trade Compliance Review
- Advisory/Review of transactions
- Evaluation of applicability of Special Valuation Branch (SVB),
- Assistance during OSPCA (On-site Post Clearance Audit)
- Advisory and assistance in relation to AEO (Authorised Economic Operator)/APU (Authorised Public Undertaking)
- Advisory and assistance in setting up In-bond Manufacturing Warehouse



### Foreign Trade Policy

- Evaluation of various benefits under the Foreign Trade Policy
- Assistance in obtaining registrations, licenses and drawbacks
- Assistance in fixations of norms and brand rates
- Review fulfillment of export obligations
- Assistance in redemption and closure of licenses
- Represent at JDGFT/DGFT /Appeal/PRC/PIC and others

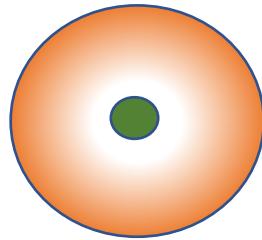


### GCC VAT

- Impact cum Implementation Study covering pricing of goods and services, Working capital and bottom line impact assessment and others
- ERP implementation and support
- Management training
- Implementation roadmap and support
- Compliance management
- Advisory and litigation support
- Due diligence/Diagnostic review/Audit support

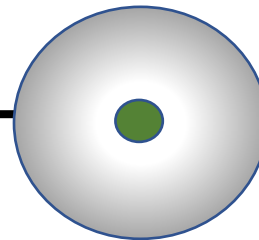
# Other Services

## Corporate Secretarial, Corporate and International Tax & Certification and Attestation Services



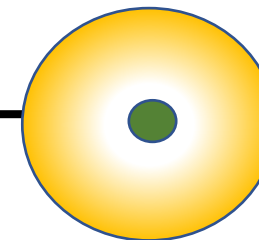
### Corporate Secretarial Services

- Advisory services on Corporate laws, SEBI, FEMA and other allied laws including various labour laws
- Incorporation/Conversion of new companies and Limited Liability Partnerships (LLP) in India and
- Corporate Secretarial services
- Secretarial Compliance audit
- Assisting in preparation of Minutes, Notices, Agenda & Resolutions for Board Meeting, Annual / Extra-Ordinary General Meeting & Committee Meetings
- Assisting in winding up/closure of companies in India



### Corporate and International Tax Services

- Tax considerations for setting up business in India
- Formulating and implementing effective and tax efficient cross-border strategies for investments
- Tax compliance under Income Tax law i.e. Income Tax return, TDS/TCS etc)
- Transfer pricing compliance
- Advisory on various tax issues, applicability of judicial precedence principles
- Diagnostic review and Impact analysis of transaction



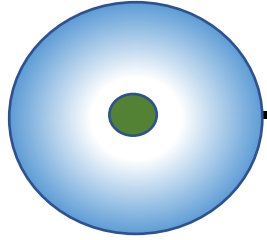
### Certification and attestation services

We provide certification and attestation services under following legislations/Regulations/Policies

- Company law
- Income Tax law
- GST law
- Customs and FTP
- FEMA
- Central and State incentives Policies
- Other legislations/regulations/policies

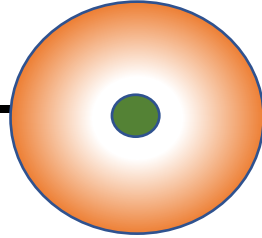
# Other Services

## Financial Advisory Services



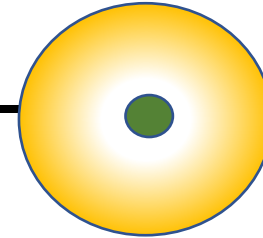
### Valuation Services

- Valuation of business interests
- Tangible Assets Valuation
- Intangible assets valuation, including purchase price allocation
- Fairness opinions
- Impairment Test
- Share-based Payment Valuation
- Fair value measurements in financial reporting
- Transaction Advisory
- Fund portfolio valuation
- Model design and risk assessment for financial instruments



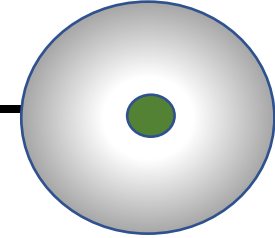
### Corporate Finance

- Fund raising through:
  - Private Equity
  - Private Investment in Public Equity
  - Strategic Partner
  - Foreign Currency Convertible Bond
  - Term Loan
  - Structured and Mezzanine Debt
  - Working Capital Finance
  - Securitization
  - Foreign Currency Loan
- Merger and Acquisitions
- Private Placements and Organisations



### Transaction & Accounting Advisory

- Vendor due diligence
- Acquisition Due Diligence
- Corporate Restructuring Strategic Services
- Dispute resolution support
- Reviewing and finalising the transaction documents, closure of transaction
- Technical advice on Ind AS /IFRS/US GAAP/other international GAAP
- Implementation on new accounting pronouncements like Revenue/Leases
- Book Keeping, Accounting and MIS Management
- Book closure & audit support



### RBI Services

- Registration of NBFC-D/NBFC-ND with RBI
- Identification and acquisition of NBFC support
- Management transfer assistance in case of acquisition
- NBFC compliance support

# Why Darda Advisors



## **Experienced Team**

Darda Advisors is founded by group of former Big Four professional's having 15+ years of average individual experience and came together from across the practice areas

## **Glocalized Strategy**

Darda Advisors brings together global standards and practices, synergized for client's local requirement and expectation

## **Customised Approach**

Darda Advisors integrates experience of Indian and international business practices with know-how specific to client's requirement

## **In-Depth Research and Ideation**

Our team at Darda Advisors brings their industry experience and subject's detailed research with issue-based ideation solution

# Our Leadership

Darda



D. Vineet Suman



**B.Com | FCA, ACS, CMA(I)**

**Strategic Management and Tax Advisor**

Vineet has over 15 years of consulting experience in leadership role in Indirect tax including GST (around 13 years in Big 4)

He has assisted Companies in obtaining Central and State investment incentives, transaction incentives and providing advice, compliance assistance and litigation support on Central & State indirect tax laws including GST

He is assisting clients in managing GST (including VAT and CST) compliances, assessments and litigations in multiple States including VAT/GST Audits and also in litigation management, involving preventive, diagnostic and rectification studies on areas where disputes with Authorities either occurred or are likely to occur

He has conducted sessions on various indirect tax topics (including GST) at Client's place, Business Parks, and other forums (ASCI, FTAPCCI, JICA, KOTRA, EPC, ICAI, ICFAI, JITO, RGA and others)

He has worked with leading players in diverse industry sectors such as Logistic, Auto Component, Financial Services, Technology, infrastructure and hospitality, Mining, PSU, Government, Pharma, Manufacturing, Trading and other sectors for addressing their concerns under indirect taxes

# Our Leadership



Mitu Surana



**B.Com | FCA**

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**Litigation and Tax Advisor**

Mitu has over 16 years of consulting experience in Indirect tax including GST (around 10 years in Big 4)

She has extensive experience in drafting replies to SCN & Appeals up to Tribunal level in GST, VAT/Sales tax, Service tax and Excise matters including representation before various adjudication authorities and first level appellate authorities, especially in VAT/Sales tax and Service tax matters

Structuring of business transactions / opportunities vis-à-vis various Indirect tax regulations like GST, VAT, Service tax, Excise, Customs, Foreign Trade Policy, SEZ and giving written opinions, VAT/GST impact assessment and Transition support, Bid related support with an aim to optimize taxes from indirect tax perspective, drafting tax representations, Conducting GST, VAT, Service Tax Workshops, System implementation support

She has spearheaded Indirect tax DDR & diagnostic reviews, Assisting Service tax Audits, VAT & CST compliance in various States, Service tax Refunds, DGFT related matters (EPCG)

She has worked with leading players in diverse industry sectors such as IT/ITES, Mining, Manufacturing, Real Estate, NBFC, Automotive and other sectors for addressing their concerns under indirect taxes

# Our Leadership

Darda



K. Bindusaran

**Forensic, Customs & Trade Advisor**

Bindusaran is a retired Customs officer and having more than 30 years of experience in the field of Customs and Forensic Audit.

He handled various work during stint at Customs, Central Excise and Service Tax Department and having hands on experience in handling sensitive and critical Customs and Anti-Evasion matter, Information Technology (Oracle DB, Excel Programming) and Indirect Tax Advisory, Litigation, Compliance, Forensics / Audit.



Piyush Khandelwal

**Assurance & Accounting Advisor**

Piyush is a qualified Chartered Accountant and has been involved in several complex assignments having more than 15 years of experience in Big 4s [KPMG] in IFRS conversion, ICDS, Companies Act implementation and diagnostic study, audits, US GAAP accounting advisory, preparation of carve out financial statements, financial reporting process advisory, and other similar large and complex projects.

As part of this role, Piyush has also gained extensive knowledge and experience in various aspects of financial reporting, financial analytical processes, technical accounting matters under both Indian GAAP and IFRS and Companies Act 2013

# Our Associate and Affiliates

Darda

## Associate Firm

M Darda & CO (Chartered Accountants)

## Affiliates Location

Bangalore

Mumbai

Coimbatore

Jaipur

Udaipur

Kochi

Pune

Ahmedabad

Vijayawada





[www.dardaadvisors.com](http://www.dardaadvisors.com)



[da@dardaadvisors.com](mailto:da@dardaadvisors.com)



+91 99529 26239

# Darda

**Hyderabad:** 501-502, Vista Grand Tower, (Above Canara Bank), Raj Bhawan Road, Somajiguda, Hyderabad – 500082, Telangana

**Chennai:** 13, T.K. Mudali Street, Choolai, Chennai - 600112, Tamil Nadu

**NCR:** N93, Ground floor, Mayfield garden, Sector 51, Gurugram - 122018, Haryana

**Bhilwara:** Moti Chambers, 62&63, Sancheti Colony, Lane besides KK Tower, Pur Road. Bhilwara - 311001, Rajasthan

Darda Advisors (DA) refers to one or more of Darda Advisors LLP, a registered Limited Liability Partnership in India and its associate of firms, each of which is a legally separate and independent entity. Information in this publication is intended to provide only a general outline of the subjects covered.